



Embracing complexity in transportation systems - the next 100 years Per Olof Arnäs, PhD

Image prompt (Midjourney): Illustrate a complex transportation system with autonomous vehicles, electrification. More futuristic trucks, less passenger cars. Abstract visualization of digital communication with the vehicles. charcoal sketch -- ar 16:9

# Hi! My name is Per Olof Arnäs.



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- MSc Mechanical engineering, Chalmers 1996
- PhD in logistics 2007
- Working with and in the haulage industry since 1988
  - Consultant/developer 1998-2002
  - Full time expert, developer, R&D (TRB Sverige) 2003-2010, finished PhD during
- Chalmers 2011-2020
  - Senior lecturer/researcher

LOGISTIK PODDEN

- Vice head of department (education) at Technology Management and Economics 2018-2020
- Director Logistics Strategy at Einride 2021-2023
- Podcaster



• Given some spare time, I tend to build things that you can cook in or with.

#### I love the 21<sup>st</sup> century



1896 First truck (Daimler)

### 1500 kg payload

**Roads were low quality** 

Very slow market uptake



1896 First truck (Daimler)

A lot of innovation

Easter morning 1900: 5<sup>th</sup> Ave, New York City. Spot the automobile.



Easter morning 1913: 5<sup>th</sup> Ave, New York City. Spot the horse.



Source: George Grantham Bain Collection.





1920-30 Trucks disrupt horses



A lot of innovation

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1910 Ice delivery



1923



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1896

First truck 1920-30 Trucks disrupt horses Production and sourcing could be located almost anywhere

Many roads taken over by government

**Unprecedented growth** 

A lot of innovation

Trucks take over land based freight



1920-30 Trucks disrupt horses

### Huge economies of scale

### **Distance less important**



1956 Containers disrupt global trade

A lot of innovation

Trucks take over land based freight

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1896

First

truck



1920-30 Trucks disrupt horses A global transportation network emerges

# Still administered using analog technology



1956 Containers disrupt global trade

A lot of innovation

Trucks take over land based freight

Globalization commences



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1896

First

truck





#### 1990s Computers



1920-30 Trucks disrupt horses

1896 First truck



1956 Containers disrupt global trade

A lot of innovation Trucks take over land based freight

Globalization commences





1920-30

Trucks

disrupt



1990s Computers

TE

### The era of **Spreadsheets**

### **Path of least** resistance







Use digital technology to do things that were previously impossible



Trucks

disrupt horses



#### 1990s Computers



2020s Electric trucks

A lot of innovation Trucks take

Trucks take over land based freight

Globalization commences

TE

1956

Containers

disrupt global trade

> Transport industry is computerized but not disrupted

Towards digital, electric and highly automated

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1896

First

truck

## **Crisis in the transport industry**

R&D spending 2011-2019 by industry (Sweden)



Figur 2.1. Företagens utgifter för egen FoU per näringsgren, index = 100 år 2015. Utgifterna uppgick år 2015 till 95,6 miljarder för alla näringar, 28,1 miljarder för tjänstesektorn (SNI 45-99), 20,3 miljarder för fordonsindustrin (SNI 29-30), samt 332 miljoner i transportbranschen (SNI 49-53). Källa: SCB<sup>33</sup>

#### Compared to 2015

- All industries together increased 25%
- Services by 200%
- Automotive by 150%
- Transport down 80%!

### "Bang for the buck" The Law of **Diminishing Returns**

**INVESTMENT** PHASE More Bucks, GROWTH **STAGNATION** less Bang **PHASE** PHASE More Bucks, Less Bucks, **More Bang** Less Bang "The buck"

Input

**Examples:** 

- Study for exam => exam result
- Mobile phone cost => features
- **Food ingredient** cost => tastiness
- **Transport industry** investments => utility

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Output

# Stagnation of the transport industry - some of the reasons

Have done OK so far

Focused on improving existing solutions

Low profit margins

Low digital maturity

Large balance sheets

**Fragmented industry** 

Reductionism

## Planning for ICE truck

## **Planning for BE truck**



## **Planning for ICE fleet**

## **Planning for BE fleet**

Maximise paid tonne-km Minimise cost

## Scaling by Copy-Paste

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VITIRE

Maximise paid tonne-km Minimise cost

Sweet-spot flows a minority

Velaxia

Each transport is unique

Charging investment

Increased complexity when scaling

### The diesel based system is almost fully commoditized

Competition

Commodity

REFERENCE

Commodity

Commodity

Commodity

### "Price" is the only competition area left

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Image prompt (Midjourney):

A European truck. Hyperrealistic. The truck is seen from the outside. It is parked at a gas station and the driver stands next to it filling the truck with fuel. Make sure that the fuel hose is connected to the truck, the driver has his hand on it. --v 6.0 --ar 16:9 –

## In the electric system almost nothing is a commodity

VERNO

Competition

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Competition

Image prompt (Midjourney):

Competi

Competition

A European electric truck. Hyperrealistic. The truck is seen from the outside. It is parked at a charging station and the driver stands next to it charging the truck with electricity. Make sure that the charging calle is connected to the truck, the driver has his hand on it. --v 6.0 --ar 16:9

Competition

## Will Heavy Electric Vehicles Be Profitable?

YES!



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Before 2025-2030, sooner with subsidies Frequent use/ high utilisation rate

**Even use**, same time/distance most days

Charge at "home" during night

Source: Anders Grauers, Chalmers University, Nov 2020

# Will Heavy Electric Vehicles Be Profitable?

YES!



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Before 2025-2030, sooner with subsidies

Frequent use/ high utilisation rate



Even use, same time/distance most days

Charge at "home" during night Life Cycle Cost lower than diesel truck

Source: Anders Grauers, Chalmers University, Nov 2020

# Will Heavy Electric Vehicles Be Profitable?

YES!



Before 2025-2030, sooner with subsidies

Frequent use/ high utilisation rate

Ev tin

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Even use, same time/distance most days

Charge at "home" during night

This requires digital decision support

Source: Anders Grauers, Chalmers University, Nov 2020



#### Historical cost of computer memory and storage



This data is expressed in US dollars per terabyte (TB). It is not adjusted for inflation.





## Reasoning

## Problem solving

## **Artificial intelligence**



# Creating

# Specialised Al



# **General Al**

IMHNALL 9LEESON ALICIA VIKANDER and OSCAR ISA



# Superior to humans

Large data sets

Identify abstract patterns and trends

## Control large systems Content

Recommendations and decision support

**Optimisation** 

Model	
GPT-4	~

#### ChatGPT PLUS

GPT-4 currently has a cap of 25 messages every 3 hours.

Please write a script that prompts me for an image and then displays the location the image was taken on a map.

ChatGPT Mar 23 Version. ChatGPT may produce inaccurate information about people, places, or facts.

1

#### The Next Collapsing Tech Cost: Software Itself



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https://skventures.substack.com/p/societys-technical-debt-and-softwares

Please help me start an online business. I want to increase my net worth.

Let's start searching the internet for business ideas.

According to a recent study, the market for five fingered socks will increase greatly soon.

Looking for suppliers - found 15. Getting prices.

Building e-commerce website and connects to your Amazon account.

Arranging for dropshipping contract with supplier.



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# Large Action Models (LAM)





# Reinforcement Learning

# When the Al learns by doing

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Image prompt (Midjourney): Two robots playing chess in a cafeteria

# Some applications of RL



Routing



Customer contact



Inventory management







Pricing



Scheduling

# **Prompt engineering**

# How to talk to an Al

Image prompt (Midjourney):

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Illustrate prompt engineering. A woman gives instructions to a robot. Photorealistic –ar 19:9

# Figure - Humanoid robots

# We see three major business opportunities in the long term

More Structured Less Variability Less Structured More Variability

**Physical Labor** 

50% of global GDP is human labor (\$42T)

#### Consumer Household

2.3 billion households worldwide

700M aging population in need of at-home care Off-World

Space exploration to build new worlds

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need of at-nome care

# Figure - Humanoid robots





# New colleagues

#### Image prompt (Midjourney):

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photorealistic image of two humanoid robots drinking engine oil at a coffee table in the lunch room at a factory, an old style tin oil can is resting on the table between the robots. The text OIL is visible on the can. At another table there are human factory workers drinking coffee. --v 6.0 --ar 16:9

## Unknown unknowns

## Known unknowns

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Image prompt (dialogue in ChatGPT+): How would you illustrate the concept "unknown unknowns"?

# **Elements of Al**



### We will need supercomputers, maybe even quantum

This is a software game.

Thank you!

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### SCAN ME